



THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

MATERIALS MANAGEMENT DEPARTMENT

101 OLD VENICE ROAD

OSPREY, FLORIDA 34229

TELEPHONE (941) 486-2183 • FAX (941) 486-2188

MEMORANDUM

**TO: Members of the School Board
Lori White, Superintendent
Mitsi Corcoran, Chief Financial Officer**

FROM: Pat Black, CPPB, Director of Materials Management

**TITLE: APPROVAL TO AWARD BID #12-0100 FOR DRIVER
EDUCATION/TRAFFIC SAFETY TRAINING**

A bid to provide 'Driver Education/Traffic Safety Training' was received on June 23, 2011. The bid of Ault's Driver Education Center, Inc., met the advertised specifications and falls within budgetary guidelines. This bid is for a period of one year with the option to renew for two additional one-year periods. The funds for this purchase are contained in the operating budget allocated for the program and partial reimbursement from Dori Slosberg funding.

Requested by:
Jim Clark

"Failure to file a protest within the time prescribed in Section 120.57(3), Florida Statutes, or failure to post the protest bond or other security required by law within the time allowed for filing a bond shall constitute a waiver of proceedings under Chapter 120, Florida Statutes."

Posting Date: 07-12-11

Fiscal Impact:

Not to exceed
\$250,000.00

Funding:

Operating and
Dori Slosberg

Recommended Motion: That the bid of Ault's Driver Education Center, Inc., to provide 'Driver Education/Traffic Safety Training' in an amount not to exceed \$250,000.00, be approved for award and purchase.

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Bid Tabulation: Driver Education/Traffic Safety - Bid #12-0100

Bid Opening: June 23, 2011 - 2:00 p.m.

Item #		Ault's Driver Education Center, Inc.		
OPTION I: EDUCATION CREDIT COURSE		Classroom Instruction (cost per classroom)	Behind the Wheel Instruction (cost per student)	
1	Cost to provide Option I consisting of 54 hours of classroom instruction and 6 hours of behind the wheel driver education/traffic safety training as per bid specifications.	\$1,955.00	In-Car Full Rate	In Car Hourly
			\$299.00 Student \$305.00 ESE Student \$349.00 w/Controls	\$50.00 Student \$51.00 ESE Student \$58.00 w/Controls
OPTION II: NON-CREDIT COURSE		Classroom Instruction (hourly rate)	In-Car Full Rate	In Car Hourly
2	Cost per student to provide Option II consisting of 6 hours of classroom instruction and 6 hours of behind the wheel driver education/traffic safety training as per bid specifications.	\$36.20 Student \$36.20 ESE Student \$36.20 w/Controls	\$309.00 Student \$314.00 ESE Student \$359.00 w/Controls	\$52.00 Student \$53.00 ESE Student \$60.00 w/Controls
OPTION III: SUMMER SESSIONS		Cost per student	In-Car Full Rate	In Car Hourly
3	Cost per student to provide Summer Sessions consisting of 6 hours of behind the wheel driver education/traffic safety training as per bid specifications.		\$299.00 Student \$305.00 ESE Student \$349.00 w/Controls	\$50.00 Student \$51.00 ESE Student \$58.00 w/Controls
EXTRA HOURLY RATE		Classroom Instruction (hourly rate)	Behind the Wheel Instruction (hourly rate)	
4	This rate will be used for students that require additional classroom (during the week) or behind-the-wheel instruction time. Additional behind-the-wheel instruction time will be determined and approved by the individual school. These rates will also be used for students that do not complete the total 6 hour driver education training.	See above rates		
		Fuel Price Schedule		
		If Fuel Price Increases to	Then Rate Per Student is Increased by an Additional	Total Increase
		\$3.75	\$5.00	\$5.00
		\$4.00	\$5.00	\$10.00
		\$4.25	\$5.00	\$15.00
		\$4.50	\$5.00	\$20.00
		\$4.75	\$5.00	\$25.00
		\$5.00	\$5.00	\$30.00
		etc...	etc...	etc...

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Bid Tabulation: Driver Education/Traffic Safety - Bid #12-0100

Bid Opening: June 23, 2011 - 2:00 p.m.

Item #	Description	Ault's Driver Education Center, Inc.	
		Fuel Price Schedule (continued)	
		<p>Fuel price is based on the county's daily average during any day of the semester, 9-weeks, or summer school session. If a new threshold Fuel Price is reached, then the corresponding increase in the Student Rate is effective for that semester, 9-weeks, or summer school session for all students enrolled. This schedule is in effect for the term of the contract. The In-Car hourly rate for all options (1, 2, & 3) will increase by an additional \$0.98 for each increase on the Fuel Price Schedule.</p>	
CERTIFICATION			
5	Number of instructors holding a current Florida Educator's Certificate that reflects Driver's Education endorsement.	3	
6	Number of the State Certified instructors in your company.	25	
7	Number of the State approved vehicles available for training.	20	
8	Does your Driver School meet all the State requirements for a Commercial Driving School?	Yes	
9	Are your instructors available for courses during the hours as indicated in the bid specifications?	Yes	
10	Specify below the minimum and maximum number of students you are willing and able to serve as per bid specifications.	Minimum # of Students	Maximum # of Students
	OPTION I Education Credit Course	40 per year	60 per year
	OPTION II Non-Credit Earning Course	240 per year	1300 per year
	OPTION III Summer Sessions Course	260 per year	600 per year
Contact Name:		Brad Ault	
Address:		406 North Indiana Avenue, #10 Englewood, FL 34223	
Telephone:		941-474-5125	
Fax:		941-473-2110	
Federal ID#:		650146599	
E-Mail:		aults@verizon.net	
		Recorded By: Peggy Long	Witnessed by: Carol A. Lichon